#### GLOBAL NO.1 WEBTOON IP STUDIO

# TOYOU'S DREAM

2023 COMPANY PROFILE

✓ CEO: Taekgeun Yu

✓ Business: Webtoon, Webnovel, Comics, Films, Audio Content

✓ Contact: worldwide@toyoudream.com

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### Do you know 'Webtoon?'

The Earliest, Oldest, Biggest, Most, thus, Best Webtoon Production Company Welcome to the World of **'Toyou's Dream!'** 

WEBTOO

#### The Earliest and Most Experienced Webtoon Production Company in South Korea

#### **Earliest · Oldest · Biggest · Most · Best** The Best Webtoon Production Company in Korea

"We started out with newspaper comics and free webtoons." "We have produced a number of original and adapted IPs." "We are becoming a company that will lead the future Webtoon industry."



#### The Best IP Holder with 504 Webtoon IPs & 30 Original Story IPs

The Number of Available IPs

534

\* As of February, 2023



'genre literature,' 'movie scenarios,' 'drama scripts, ' etc.

#### **Genuine Goal Over the Past 14 Years: 'Producing and Securing IPs'**



**CHALLENGE TO NO.1 Toyou Entertainment** 

히고 날아에서 반석 시민행의 분노를

- More than 60 Webtoon titles - More than 20 Different platforms

Average sales growth: 152%

# 2013 150+ 2017

#### GROWTH

- <Doko> piccoma Japan annual ranking #1
- Established 'AKEO Studio,' a subsidiary studio
- Production reinforcement, creating 150 titles
- Published on more than 8 global platforms



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#### **EXPLOITATION**

- Original IP-based webtoonizing production
- Cumulative number of webtoon titles: 300
- Strategic expansion of original IP visualization
- \*<Shark: The Beginning>: OTT film co-production



#### **300+** 2020 Today **534+** ASIA NO.1 **WEBTOON IP STUDIO** Toyou's Dream

- Establishment of Subsidiary Companies
- \* Story creation company: 'Storyplus'
- \* Webtoon production studio: 'Studio INUS.' 'Conti Maker Studio,' and 'Toyou Studio JP' \* Video production company: 'Studio 2 You' \* Publisher: 'HappybooksToyou'
- Maximize Profits through Production system
- \* 250% sales growth in 2021-2022
- \* Overseas sales account for 50% of total sales
- \* Cumulative number of webtoon titles: 534

#### 'The Hand of Midas' Korea's Best Production Capacity, Know-How, and Insight

01



"It's crucial to discover K-Webtoon stories in the Korean literature and focus on securing original IPs." - Yu Taekgeun, the CEO / Chosun Ilbo, January 19, 2023

#### How to Discover a **Good Fit Story** for the Market

As Webtoon production data accumulates, we analyze what trend, genre, and artwork will work in the market, and apply them while setting longer-term plans.



It is crucial to increase the number of original

works produced. Webtoons are usually made

based on web novels, but we are paying more attention to 'genre literature' which was

released in the market earlier and consists of Various genres such as thriller, mystery, and horror. It is reasonable since most of the global Video media prefer Korean genre stories like

As for a Long Term Plan

'Squid Game' or 'Parasite.'

#### 03

#### The Advantage of Webtoon in the Global Market

It is fast. Webtoon is extremely fast in terms of producing and publishing while Manga is not. It is also sensitive to trends, thus, suits the mobile era. Since it meets all the needs of the younger generation, I believe it will become the number one content in the future.



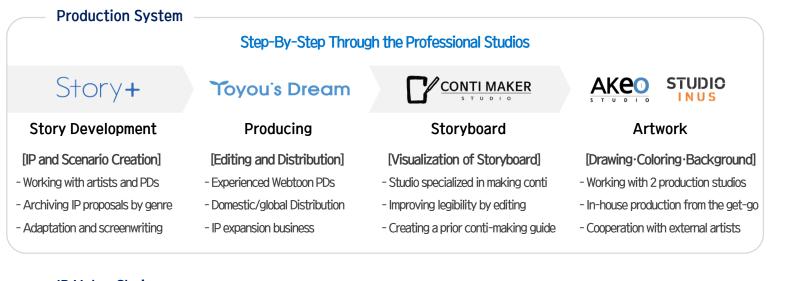
# Subsidiaries and Organization

03

#### **Domestic & Overseas Subsidiaries to Strengthen Expertise**



#### Systematic Webtoon Production Process





#### Expansion of Webtoon Production Market & Discovery of Local IPs from All around the World

#### IP Production & Expansion



**Toyou Studio JP : Sakura Studio** \* Establishment Date: June, 2022

Using manga/animation producing infrastructure for WebtoonDiscovering local IPs, increasing IP business/networking and sales





#### **Toyou Studio CN**

\* Establishment Date: J4Q 2023 (Estimated)

- Building a co-production system with COMIC LOFT INC.
- Utilizing the pre-built webtoon producing infrastructure

\* Titles for co-production: <A Villainess No More>, <The Greatest Survival Expert>, <Sir, I'll Respect Your Tastes>, @sycho Star>

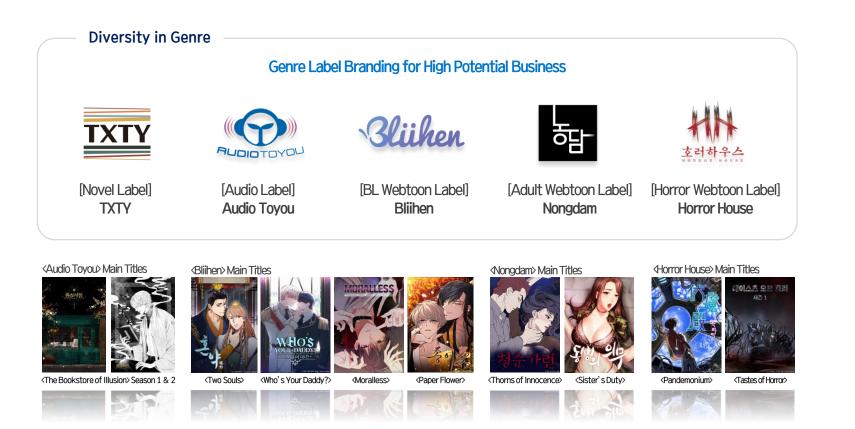






opage </the Greatest Survival Expert> / Kakaopage

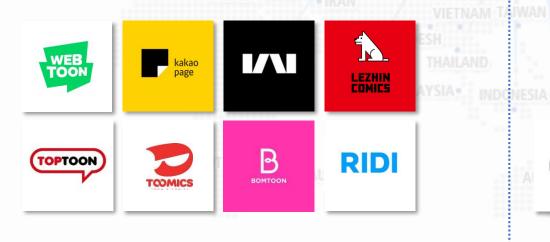
#### Securing Expertise and Diversity Through Separated Labels by Genre



#### Publishing 271 Titles on Domestic & Overseas Platforms

#### 161 Titles on 8 Different Domestic Platforms

\* Major Domestic Platforms: Naver Webtoon/Kakaopage/Kakao Webtoon/Lezhin Comics/ Toptoon/Bomtoon/Ridibooks/Comico



#### **110** Titles on **55** Different Platforms in **10** Countries

\* Major Overseas Platforms:

Japan - Piccoma·LINE Manga·Mecha Comic/China - Podo Manhua·Kuaikan·Tencent/ USA - LINE·Tappytoon·Tapas/France - LINE·Piccoma·Delitoon/Germany - LINE/ Spain - LINE/Thailand - LINE·Kakao Webtoon/Taiwan - LINE·Kakao Webtoon/ Indonesia - LINE·Kakaor Webtoon/Vietnam - Comicola



#### **Accomplishments of Advanced Production Capacity in Action Genre**





<Meenbaekdoo Universe>



<Shark>

- ORIGINAL WORKS -



<Cleaner K>



<Polar Night>



<Tastes of Horror>



- WEBTOONIZE WORKS -



<God of Blackfield>



<A True Doctor>



<The Grim Reaper>





<The Exorcist>



<A Villainess No More>

#### **Performance of the Original Titles**



#### Meenbaekdoo Universe> <Tong> & <Dokgo> & <Blood Rain> Series

- Total accumulated revenue: \$30 million (2021) - <Dokgo> film contract with Toho Studio Japan - <Tong>'s sequel OTT <Tong Memories> on Netflix - Original OTT < Dokgo Rewind> global release - <Dokgo> print publication with Kadokawa



#### <Shark>

- TVING Original <Shark: The Beginning> - Kakopae Million Page selected title - Achieved KRW 1.9 billion / Total 140 million views Ranked in Piccoma Jpan best of 2019 TOP10 - Published in Japan, France, China, Thailand, etc.





#### <Cleaner K>

 Achieved 30 million subscribers on Toptoon - Ranked No.1 adult/general genre on Totoon - Ranked No.1 in sales on Line Manga in Japan - Signed the MCMC <Cleaner K> film contract - Pre-launched the 2<sup>nd</sup> season of Piccoma Japan



#### < Polar Night>

- Signed a drama contract with Showbox - OTT series production in progress - Launched the 1<sup>st</sup> season on Dongman in Chiina - Launched the 2<sup>nd</sup> season <Pontus> on Naver Webtoon Achieved KRW 1 billion in domestic sales



#### <Castle>

**Toyou's Dream** 

- Signed a drama contract with Lotte Culture Works - Rapid escalation in ranking after launching - Ranked No.1 30s male comics on Naver Webtoon - Achieved over KRW 3.6 billion in domestic sales - Published in Japan, France, Germany, Thailand etc.



#### <Tastes of Horror>

- Simultaneous production of Webtoon X Film - Finished in November, 2022 on Kakaopage - Officially invited to BIFAN in 2022 - Officially invited to ITFF 2022 and won the first prize in the 'short film' category Officially invited to Sitges Film Festival 2022



04.

#### **Performance of the Webtoonized Titles**



#### <God of Blackfield>

Kakaopage Million Page & Super Webtoon Project
No. 1 in Shonen genre on Piccoma Japan (Feb. 2023)
Achieved \$13 million in domestic/global sales
No. 3 in Piccoma BEST OF 2022, Smartoon(Webtoon)
Signed a contract with Kotoon, a French Publisher



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#### <The Beloved Little Princess>

Kakaopage Million Page selected title
Achieved \$4.5 million in sales on Piccoma Japan
Ranked No.3 in all genres on Piccoma France
Print publication with Kadokawa
Discussing animated adaptation



#### <A True Doctor>

Originated from a successful medical web-novel
Kakaopage Million Page selected title
More than 1.4 million views & Average rating of 9.9
Drama adaptation of the original story confirmed



#### <The Exorcist>

- The bestseller of the Korean genre literature
- 10 million cumulated copies sold
- Dual service on Naver Webtoon & Naver Series
- Animated adaptation confirmed (Released in 2023)



#### <The Grim Reaper>

Story by No.1 ancient fantasy novelist in Korea
 Art by No.1 action title artist in Korea
 Dual service on Naver Webtoon & Naver Series
 Published on Dongman in Chiina



#### <A Villainess No More>

Global Project Webtoon IP by Korea & China
Ranked No.1 on Tencent China when released
Created a movingtoon with COMCLOFT in China
Published in Japan, France, Germany, Thailand etc.

#### Toyou's Dream, The Corporation of 'Aging'

#### Epilogue

Today, a lot of Korean dishes like Bibimbap, Bulgogi, and Tteokbokki are making waves around the world. Speaking of it, did you know that the most important thing that determines the taste of Korean food is 'Jang-mat?' 'Jang' refers to an aged seasoning commonly used in Korean foods which gives off a savory and spicy taste. They say that even if you have a great chef and ingredients, it's difficult to create a good taste without a good 'Jang.'

However, a good quality 'Jang' cannot be made in a short period of time. It can only be made by following the secret recipe, and aging for a long time in a well-ventilated bowl called 'Jangdokdae.'

This is why the value of 'Jang' is proportionate to the time spent in it. It's probably easier for you to understand if you think about how the wine is made. Thus, buying a good 'Jang' or wine with your money means basically the same as buying 'time.'

Toyou's Dream is a master artisan of a 'Jang' aged for 14 years and a traditional 'winery.' We have been creating webtoons with a great amount of effort for a long time and has aged our know-how. We have great producers like a great chef, and have a fertile garden as well.

Now, we'd like to introduce the taste of 'aging' to all the Webtoon readers around the world. Hope you can find the true value of it and enjoy the taste. Thank you.

#### TOYOU'S DREAN

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# Thank you.

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